



EMERGING MARKETS CLUB

We are Hiring

September 2021

Team Member – Sponsoring & Finance Department

About the EMC

The Emerging Markets Club is a rapidly growing official students club at the University of St Gallen that counts over 120 members. Our mission is to highlight contemporary challenges and stimulate discussion around the unique opportunities in Emerging Markets. By hosting a broad range of events, we connect our members directly with scholars, entrepreneurs, political leaders and artists.

Role Description

As a team member of our EMC Sponsorship and Finance Department, you will be actively involved in all steps of the Club's funding processes. Like any other independent NPO, the EMC depends on external donors and contributing members for its activities. Our ambitious semester program of 4 panel sessions, several other events, and a team trip entrusts our Finance Department with a critical responsibility for the continuation and growth of the Club and its members.

Your Tasks

- Research and identify potential sponsor partners (companies, foundations, etc.)
- Formulation of sponsorship proposals and in German and English
- Elaboration of innovative (financial and non-financial) partnership models
- Professional email correspondence with representatives of potential sponsor companies
- Collaborative budgeting for club events and processing of expense claims
- Administrative activities (e.g. monitoring the membership list and membership fee payments)

What you Bring with you

- Interest in professional communication and affinity for finances and numbers
- Curiosity for new challenges (learning how to generate funds) with creative problem solving and can-do attitude
- Ability to work in a team as well as independently to get tasks done
- Sense of responsibility and high ethical standards
- Interest in emerging markets in a broader sense

What you can Expect from the EMC Team

- An ambitious, mutually supportive team that enjoys working with you throughout the semester
- Open, stimulating atmosphere with exciting academic and social events
- Prospects for the position of the next Head of Sponsoring and Finance (usually recruited from the Finance Team members)

Application

This role sparks your interest? Then contact our current Head of Sponsoring and Finance with a short statement of your motivation (3-4 sentences) and your CV at wenzel.kirpicsenko@student.unsig.ch



Emerging Markets Club



emerging_markets_club



Emerging Markets Club HSG



emergingmarketsclub.hsg@gmail.com